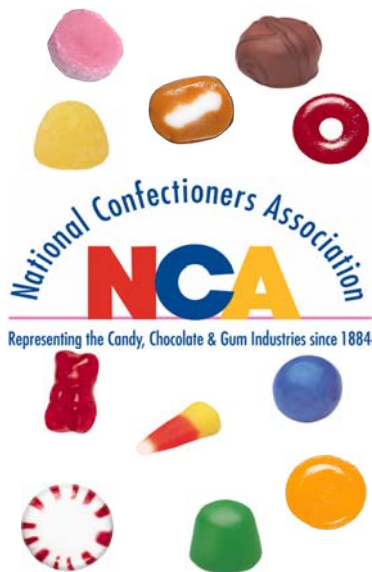


2004/2005 NATIONAL CONFECTIONERS ASSOCIATION MEMBERSHIP APPLICATION



| | | | |
|---|--------|------------------|----------|
| 1. PROVIDE YOUR COMPANY INFORMATION: | | | |
| Primary Contact Name: | | | |
| Title: | | | |
| Company: | | | |
| Address: | | | |
| City: | State: | Zip Code/Postal: | Country: |
| Direct Telephone: | | Direct E-Mail: | |
| Company Telephone: | | Fax: | |
| Toll Free Telephone: | | | |
| Website: | | Company E-Mail: | |
| Products/Services (<i>Supplier company only</i>) : <input type="checkbox"/> Ingredient <input type="checkbox"/> Supply <input type="checkbox"/> Equipment | | | |

2. SELECT THE APPROPRIATE MEMBERSHIP CATEGORY:

Confectionery Broker
 Domestic Manufacturer
 International Manufacturer
 Supplier

(If you are not sure which category you are under, please see definitions for each category on the enclosed Dues Structure Table form.)

3. SALES INFORMATION:

All sales figures are kept in strict confidence. In conformity with the policy of the NCA Board of Trustees for determining NCA dues, I declare that the gross sales volume to the confectionery industry for our last fiscal year was \$_____.

We have calculated our dues to be \$_____ according to the Dues Structure Table (Automatic calculation can be found on eCandy.com). Our enclosed payment of \$_____ reflects the pro-rated amount to cover dues. Dues are pro-rated to the quarter in which a company joins. NCA's fiscal year is April 1 - March 31. Quarters run from April - June, July - September, October - December, and January - March. Note: Application will not be processed unless payment is made. All calculations are subject to verification by NCA.

4. DUES PAYMENT/METHOD - CONFIDENTIAL

These dues are not deductible as a charitable contribution. However, a portion of the dues may be deductible by members as an ordinary and necessary business expense for federal tax purposes. The portion not deductible this year as a result of lobbying activities is 8.5%. Therefore, 91.5% of these dues may be eligible for deduction. Please consult your tax advisor.

Check Enclosed (Payable to **National Confectioners Association**, in U.S funds drawn on a U.S. bank)

Credit Card: American Express MasterCard Visa

Cardholders Name (print): _____

Card Number: _____

Exp Date: _____ Security Code (required): _____

Signature: _____
(Please sign to verify you have filled out all information correctly on this form)

Print Name: _____

Dues Amount Enclosed _____ **

Wire Transfer Information:
 NATIONAL CONFECTIONERS ASSOCIATION
 Acct. 202 289 109 ABA: 061 000 104
 International swift code SNTRUS3A
 Bank: SunTrust Bank, Richmond, Virginia, USA

**Please visit www.eCandy.com for an electronic calculation of your 2004-2005 annual dues.

Mail or Fax Forms and Payments to:
National Confectioners Association
P.O. Box 756
Alexandria, VA 22334-0756
Fax: (703) 790-5752

| FOR NCA USE ONLY: | |
|--|--|
| Date rec'd: _____ | |
| Form of Payment: _____ | |
| Total: \$ _____ | |
| MBRSHP/04-05DUES/CO/BILLING Initials: _____ | |

OTHER PLANT LOCATIONS:

1. Company Name:

Address:

Telephone:

Company E-mail:

Plant Manager:

Direct E-mail:

2. Company Name:

Address:

Telephone:

Company E-mail:

Plant Manager:

Direct E-mail:

3. Company Name:

Address:

Telephone:

Company E-mail:

Plant Manager:

Direct E-mail:

4. Company Name:

Address:

Telephone:

Company E-mail:

Plant Manager:

Direct E-mail:

DEPARTMENT REPRESENTATIVE LISTING:

List name and title of each representative
(Only one person per representative)

Official Rep:

(Name) (Title)

E-mail:

Human Resources Rep:

(Name) (Title)

E-mail:

Chief Procurement Rep:

(Name) (Title)

E-mail:

Information Technology Rep:

(Name) (Title)

E-mail:

Communications/PR Rep:

(Name) (Title)

E-mail:

International Sales/Export Rep:

(Name) (Title)

E-mail:

Complaint Rep:

(Name) (Title)

E-mail:

Legislative Rep:

(Name) (Title)

E-mail:

Credit Rep:

(Name) (Title)

E-mail:

Sales & Marketing Rep:

(Name) (Title)

E-mail:

Plant/Operations Rep:

(Name) (Title)

E-mail:

GENERAL INFORMATION:

Year Company Founded: _____

Membership Recommended by:

(First) (Last)



NCA's Dues Structure:

DOMESTIC MANUFACTURER

Any firm or corporation engaged in the manufacturing or marketing of confectionery products. Each firm or corporation holding Confectionery Manufacturer Membership will be represented by its designated primary contact.

$$\left(\text{Base Dues (B)} + [(\text{Member Sales} - \text{Base Sales (A)}) \times \text{Percentage (C)}] \right) = \text{(Minimum Dues = \$975)*}$$

| <u>SALES RANGE</u> | <u>BASE SALES (A)</u> | <u>BASE DUES (B)</u> | <u>PERCENTAGE(C)</u> |
|--------------------------------|-----------------------|----------------------|----------------------|
| \$0 to \$1,024,999 | \$0 | \$975.00 | 0.000% |
| \$1,025,000 to \$6,699,999 | \$1,025,000 | \$975.00 | 0.095% |
| \$6,700,000 to \$9,999,999 | \$6,700,000 | \$6,366.00 | 0.040% |
| \$10,000,000 to \$24,999,999 | \$10,000,000 | \$7,686.00 | 0.037% |
| \$25,000,000 to \$49,999,999 | \$25,000,000 | \$13,236.00 | 0.033% |
| \$50,000,000 to \$74,999,999 | \$50,000,000 | \$21,486.00 | 0.023% |
| \$75,000,000 to \$149,999,999 | \$75,000,000 | \$27,236.00 | 0.017% |
| \$150,000,000 to \$299,999,999 | \$150,000,000 | \$39,986.00 | 0.005% |
| \$300,000,000 to \$599,999,999 | \$300,000,000 | \$47,486.00 | 0.004% |
| \$600,000,000+ | \$600,000,000 | \$60,000.00 | 0.000% |

INTERNATIONAL MANUFACTURER

Any firm or corporation engaged in the manufacturing or marketing of confectionery products exclusively outside of the United States, and/or importing of confectionery into the United States. Each firm or corporation holding International Confectionery Manufacturer Membership will be represented by its designated primary contact.

$$\left(\text{Base Dues (B)} + [(\text{Member Sales} - \text{Base Sales (A)}) \times \text{Percentage (C)}] \right) / 2 = \text{(Minimum Dues = \$975)*}$$

| <u>SALES RANGE</u> (based on U.S. sales) | <u>BASE SALES (A)</u> | <u>BASE DUES (B)</u> | <u>PERCENTAGE (C)</u> |
|---|-----------------------|----------------------|-----------------------|
| * \$0 to \$2,099,999 | * \$0.00 | * \$975.00 | *0.000% |
| \$2,100,000 to \$6,699,999 | \$2,100,000 | \$975.00 | 0.095% |
| \$6,700,000 to \$9,999,999 | \$6,700,000 | \$6,366.00 | 0.040% |
| \$10,000,000 to \$24,999,999 | \$10,000,000 | \$7,686.00 | 0.037% |
| \$25,000,000 to \$49,999,999 | \$25,000,000 | \$13,236.00 | 0.033% |
| \$50,000,000 to \$74,999,999 | \$50,000,000 | \$21,486.00 | 0.023% |
| \$75,000,000 to \$149,999,999 | \$75,000,000 | \$27,236.00 | 0.017% |
| \$150,000,000 to \$299,999,999 | \$150,000,000 | \$39,986.00 | 0.005% |
| \$300,000,000 to \$599,999,999 | \$300,000,000 | \$47,486.00 | 0.004% |
| \$600,000,000+ | \$600,000,000 | \$60,000.00 | 0.000% |

* Minimum dues = \$975

(Continued On Other Side)

SUPPLIER

Any firm or corporation engaged in the business of supplying goods or services (equipment, ingredients, services, supplies, consultants, P.R., advertising) to confectionery manufacturers. Each firm or corporation holding Confectionery Supplier Membership will be represented designated by its primary contact.

| <u>SALES RANGE</u> (based on sales to the confectionery industry) | <u>Dues</u> |
|---|--------------------|
| \$0 to \$999,999 | \$500.00 |
| \$1,000,000 to \$4,999,999 | \$1,000.00 |
| \$5,000,000+ | \$1,500.00 |

CONFECTIONERY BROKER

Any firm or corporation engaged in the business of selling confectionery products to the retail and wholesale trade on behalf of confectionery manufacturers. Each firm or corporation holding Confectionery Broker Membership will be represented by its designated primary contact.

| <u>SALES RANGE</u> (based on sales to the confectionery industry) | <u>Dues</u> |
|---|---------------------|
| \$0 to \$14,999,999 | \$750.00 |
| \$15,000,000 to \$49,999,999 | \$1,500.00 |
| \$50,000,000+ | \$3,000.00 |
| Each Additional Designated Branch | \$250 |
| | Total: _____ |

**** To calculate your dues electronically, please visit www.eCandy.com. Under NCA Membership you will find the Electronic Dues Structure Table. Please call (703) 790-5750 for any further questions. Thank you.**